### Rise of Medium-Scale Farms in Africa: Causes and Consequences of Changing Farm Size Distributions

Milu Muyanga, T.S. Jayne, Kwame Yeboah, Jordan Chamberlin, Ayala Wineman, Ward Anseeuw, Antony Chapoto, Nicholas Sitko

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- 2. Characteristics of MS farmers
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#### Changes in farm structure in Tanzania (2008-2012), LSMS/National Panel Surveys

	Number of farms (% of total)		% growth in number of farms between initial and latest year	% of tota land on far 0-10		
Farm size	2008	2012		2008	2012	
0 – 5 ha	5,454,961 (92.8)	6,151,035 (91.4)	12.8	62.4	56.3	- 6.1%
5 – 10 ha	300,511 (5.1)	406,947 (6.0)	35.4	15.9	18.0	
10 – 20 ha	77,668 (1.3)	109,960 (1.6)	41.6	7.9	9.7	+ 6.1%
20 – 100 ha	45,700 (0.7)	64,588 (0.9)	41.3	13.8	16.0	
Total	5,878,840 (100%)	6,732,530 (100%)	14.5	100.0	100.0	

### Changes in farm structure in Ghana (1992-2013)

Number of farms Ghana			wth ii ber of ms	% of total cultivated area			d	
	1992	2013			1992		2013	
0-2 ha	1,458,540	1,582,034	8	.5	25.1	~	14.2	
2-5 ha	578,890	998,651	72	2.5	35.6		31.3	
5-10 ha	116,800	320,411	17	4.3	17.2		22.8	
10-20 ha	38,690	117,722	20	4.3	11.0	<u> </u>	16.1	-51.1%
20-100 ha	18,980	37,421	97	7.2	11.1		12.2	
>100 ha		1,740		-			3.5	
Total	2,211,900	3,057,978	38	8.3	100		100	

Source: Ghana GLSS Surveys, 1992, 2013, Jayne et al., 2016, using data from Ghana GLSS Surveys I and IV.

# Changes in farm structure in Zambia (2001-2012)

Farm size category	Number of farms		growth in Iber of farms		% of total cultivated area			
	2001	2012			2001	2012		
0 – 2 ha	638,118	748,771	17.3		34.1	16.2		
2 – 5 ha	159,039	418,544	163.2		45	31.7		
5 – 10 ha	20,832	165,129	692.6		14.3	25.0		
10 – 20 ha	2,352	53,454	2272.7		6.6	15.0	Ļ	- 52.1%
20 – 100 ha		13,839	na			12.1		
Total	820,341	1,399,737			100	100		

Source: Zambia MAL Crop Forecast Surveys, 2001 and 2012

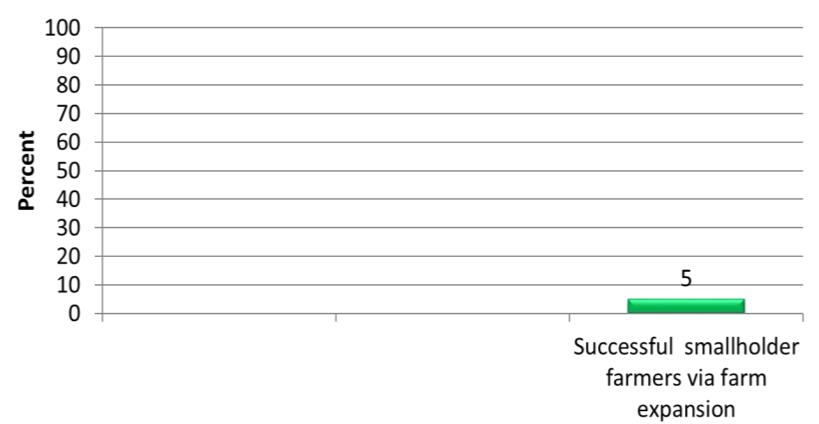
Changes in farm size distributions: Summary

- 1. Number of small farms growing slowly
- 2. Share of area under small farms declining
- 3. Number of medium-scale farms growing rapidly
- 4. Share of area under medium-scale growing, and currently over 40% of farm holdings (> 25% of cultivated area)

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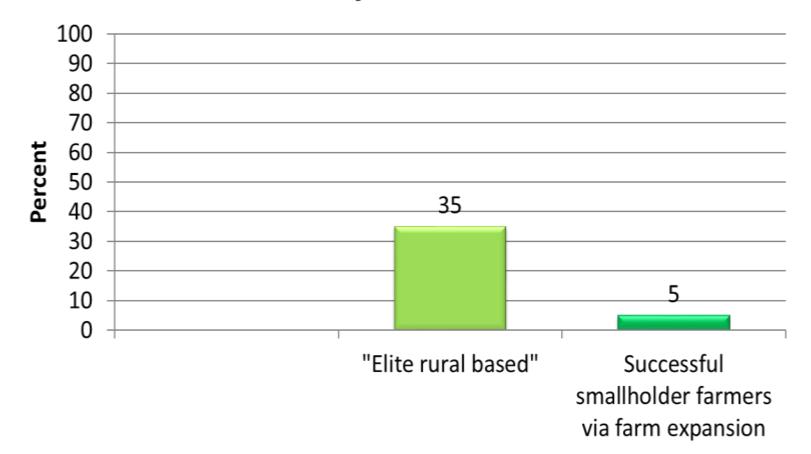
Rise of the medium-scale farmers

# Three sub-categories of medium scale farmers (Kenya, Zambia, Ghana)

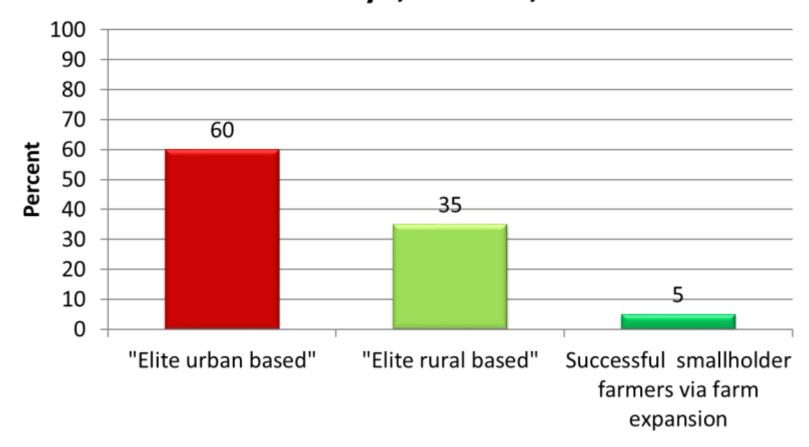


### Rise of the medium-scale farmers

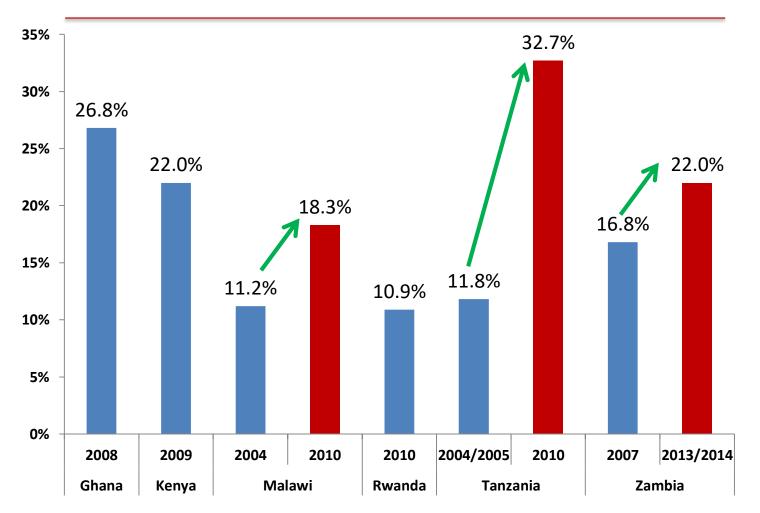
# Three sub-categories of medium scale farmers: Kenya, Zambia, Ghana



### Rise of the medium-scale farmers Three sub-categories of medium scale farmers: Kenya, Zambia, Ghana



### % of National Landholdings held by Urban Households



Source: Demographic and Health Surveys, various years between 2004-2014.

### Type 1: Urban-based investor farmer

	Mode of entry to medium-scale farming status: acquire farm using non-farm income				
	Zambia	Kenya			
	(n=164)	(n=180)			
% of cases	58	60			
% men	91.4	80			
Year of birth	1960	1947			
Years of education of head	11	12.7			
Have held a job other than farmer (%)	100	83.3			
Formerly /currently employed by the public sector (%)	59.6	56.7			
Current landholding size (ha)	74.9	50.1			
% of land currently under cultivation	24.7	46.6			
Decade when land was acquired					
1969 or earlier	1.1	6			
1970-79	5.1	18			
1980-89	7.4	20			
1990-99	23.8	32			
2000 or later	63.4	25			

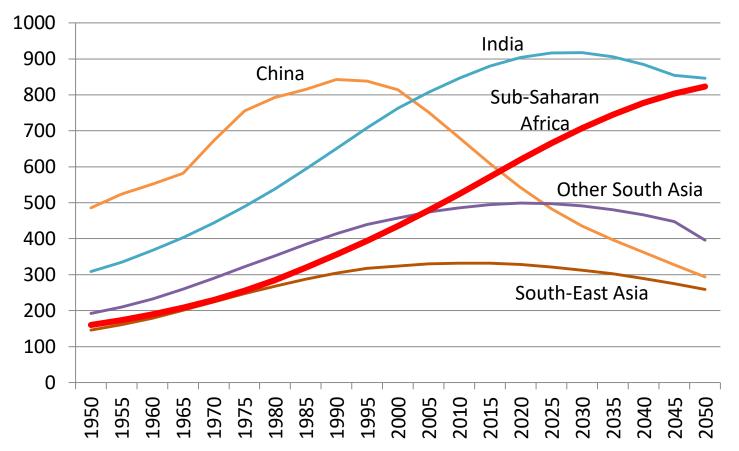
Source: MSU, UP, and ReNAPRI Retrospective Life History Surveys, 2015

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### Causes of changing farm size distributions

- Rise in world food prices heightened investor interest in farmland
- 2. Urban farmer capture of land policy / farm lobbies
- 3. Rapid population growth
  - Fragmentation/subdivision in areas of favorable mkt access
  - Land inheritance declining
  - Rising land scarcity  $\rightarrow$  land markets  $\rightarrow$  rising land prices
  - Rising challenges of youth access to land  $\rightarrow$  migration

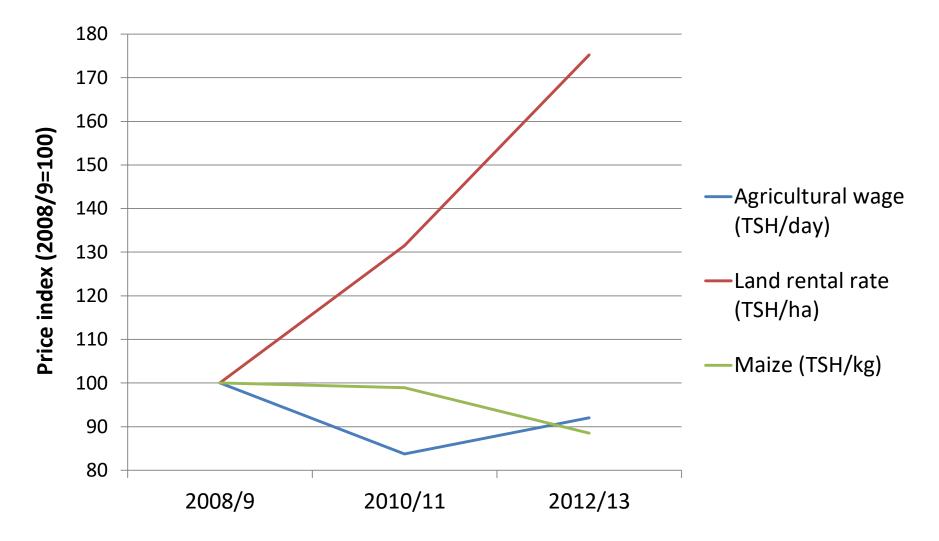
# Sub-Saharan Africa: only region of world where rural population continues to rise past 2050

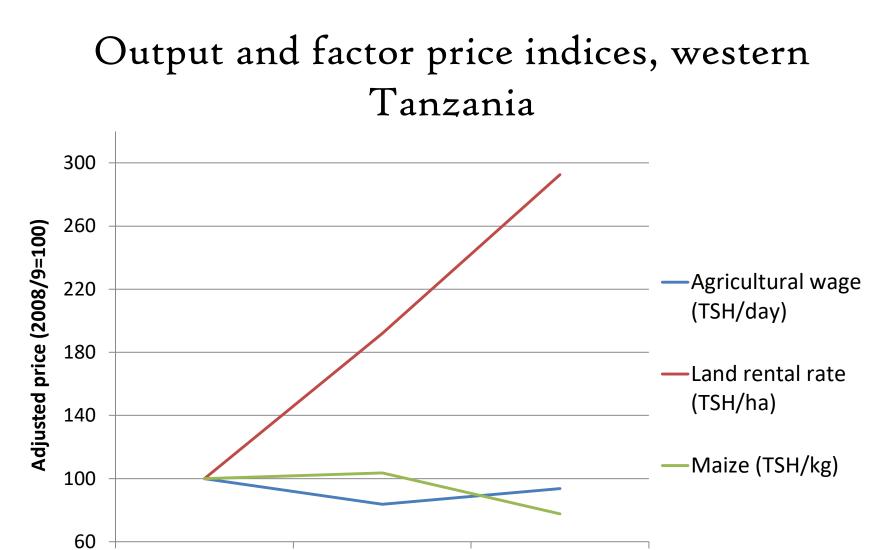


#### Total Rural Population (millions)

Source: UN 2013

#### Output and factor price indices, northern Tanzania



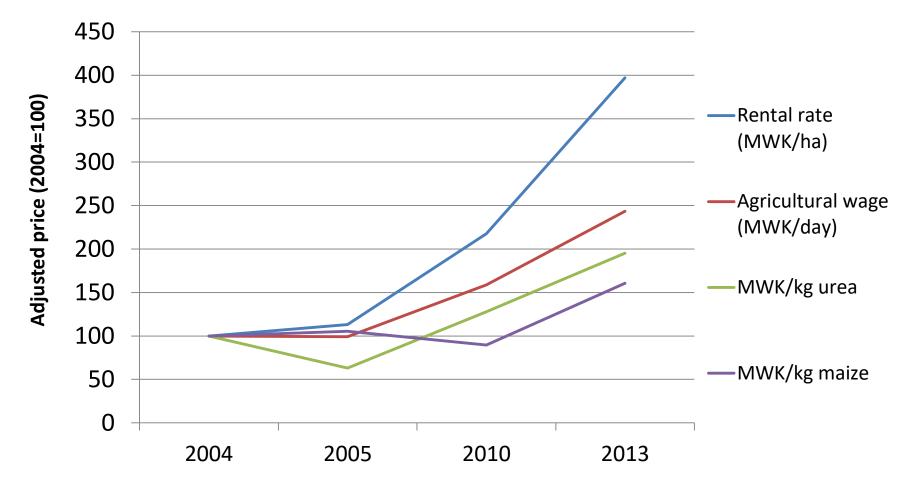


2012/13

2010/11

2008/9

### Output and factor price indices, rural Malawi, 2004-2013



Sources: IHS for land and wages; FEWSNET for urea and maize

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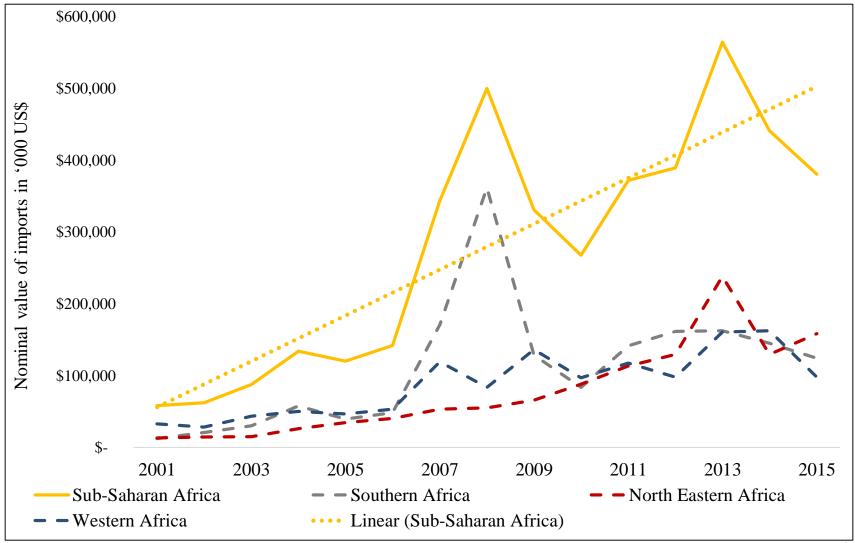
## Consequences of changing farm size distributions (+++)

- 1. Rising use of mechanization
- 2. More capital using/labor-saving forms of agricultural production
- 3. Medium-scale farm contributing a large share of marketed grains- Kenya, Tanzania, Zambia
  - Selling to large grain traders
  - Higher prices due to reduced transaction costs
- Productivity differences between small and medium-scale farms – limited evidence
  - But reasons to believe that capitalized and educated MS farms will be more productive

## Consequences of changing farm size distributions (---)

- 5. Growing land scarcity driven by middle/high income urban people seeking to acquire land – not just for land
  - Speculation, housing/properties, farming
  - Rise of new towns converting formerly remote land into valued property
- 6. Rising inequality of farmland distribution
  - Some displacement
  - Rising land prices  $\rightarrow$  straining youth access to land

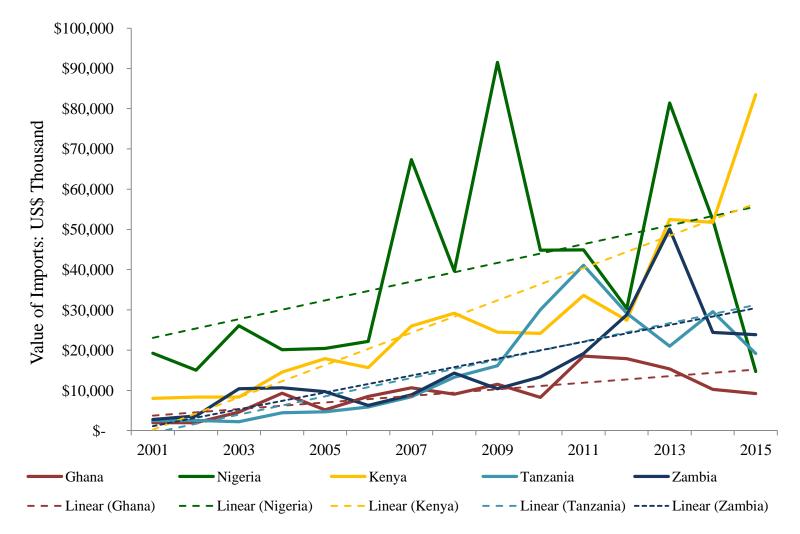
### Nominal value of tractor imports to Sub-Saharan Africa (excluding South Africa), 2001-2015



Source: vanderWesthuisen, forthcoming

24

### Nominal value of tractor imports in selective Sub-Saharan African countries (2001-2015)



Source: vanderWesthuisen, forthcoming

### GINI coefficients in farm landholding

	Period	Movement in Gini coefficient:
Ghana (cult. area) (GLSS)	1992 <b>→</b> 2013	0.54 <b>→</b> 0.70
Kenya (cult. area) (KIHBS)	1994 <b>→</b> 2006	0.51 <del>&gt;</del> 0.55
Tanzania (landholdings) (LSMS)	2008 → 2012	0.63 <del>&gt;</del> 0.69
Tanzania (area controlled) (ASCS)	2008	0.89
Zambia (landholding) (CFS)	2001 → 2012	0.42 → 0.49

Source: Jayne et al. 2014 (JIA)

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# Implications for policy

- 1. The "transition" issue
  - How to transform African economies from current situation to more diversified and productive economies
- Agricultural productivity growth will be the cornerstone of any comprehensive youth livelihoods strategy:
  - Ag productivity growth influences
    - Pace of labor force exit out of farming
    - Labor productivity in broader economy

## Implications for policy (cont.)

- 3. Agricultural sector policies must anticipate and respond to:
  - Rising land prices, decline of inheritance, market as increasingly important mode of acquiring land
  - Resources needed for youth to succeed in farming (access to land, finance, etc.)
  - Distinguish between "trying to keep youth in agriculture" vs. "giving youth viable choices"

Major challenges/research issues for land policies: How to effectively

- 1. Strengthen land use planning to identify surplus agricultural land that can be allocated to investors without displacing local people
- 2. Encourage access to unutilized land to those who can raise agricultural productivity
- 3. Provide stronger land rights for women: while many African countries have new laws recognizing gender equality, implementation is weak, especially given continued dominance of customary practices, which tend to discriminate against women

